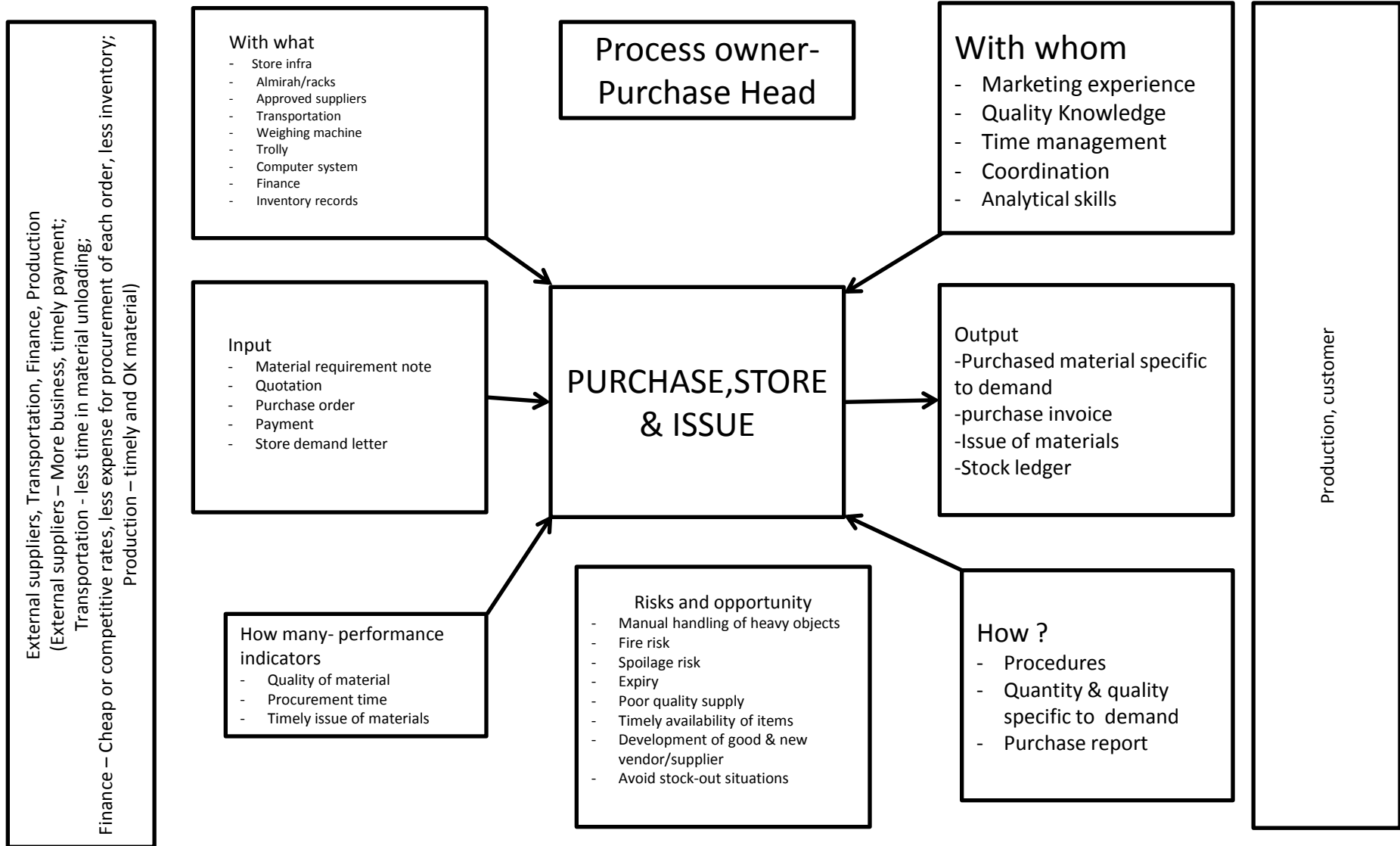


# Agrawal SONS

## Transportation Division



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Transportation Division

Risk	Impact of risk	Source of risk	Likelihood of occurrence	Mitigation
- Manual handling of heavy objects	Accident	Internal	Moderate	- Training - Automation
- Fire risk	Loss of property Life	internal External	Low	- Training - Smoke detector
- Spoilage risk	- Financial loss	internal	Low	-FIFO _ Regular monitoring
- Expiry	-Financial loss - Impact on Delivery if fact not known timely	internal	Low/moderate	-FIFO
- Poor quality supply	- Impact on Delivery	External	Low	Supplier Evaluation procedure Training to incoming staff for correct verification of material
- Timely availability of items	Delivery failure	Internal as well as external	high	- multi vendor - Lead time fixation more scientifically
- Development of good & new vendor/supplier	Opportunity- More negotiation power, less dependence	Internal	low	Supplier evaluation procedure

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Transportation Division

KPI or Process name	Definition examples	Target value	Process target	Reporting interval
Customer on time delivery performance	$(\text{sum deliveries on time}) / (\text{sum deliveries}) \times 100$	X %	To be compliant with confirmed delivery dates	Monthly
Purchasing Process	$(\text{Non conform purchased products}) / (\text{received purchased products}) \times 100$	X %	To improve the supplier delivery quality	Monthly

**Note1 : This slide might not have captured all KPI listed in Turtle diagram**

**Note2 : While deciding KPI for a process please ensure whether all expectation of interested parties addressed through KPIs e.g. in turtle diagram one of the expectation of finance is reduction of inventory.**